For intermediary use only



# Buy-to-Let **Product Guide**

9<sup>th</sup> May 2025

by up to 39bps New limited editions added

Rates reduced

PIUS! **FREE VALUATION** with selected products









HMO / MUFE

## **Quick Comparison Table**

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		uct ranges	Buy-to-Let	Buy-to-Let
-	Limited Edi	tion	Page 3	×
F	Standard E	Buy-to-Let	Page 7	Page 11
PRODUCT	Small HMO	)/MUFB*	Page 9	Page 12
<b>d</b>	Large HMC	)/MUFB*	×	Page 13
	Short Term	Lets	×	Page 14
	Trading com	npanies	×	$\checkmark$
-		CCJs		Unsatisfied: Max. £250 in 36 months Satisfied: Max. £500 in 36 months
CRITERIA	•	Secured Arrears		Max. status 2 in 24 months. Any status over 24 months considered at underwriter discretion
មី ពុំ 🤅	Adverse	Unsecured Arrears	No adverse credit in the last 36 months	Max. status 2 in 12 months • Max. status 3 in 36 months
		Defaults		0 in 12 months • Max. 2 in 24 months Communications / utilities defaults can be ignored

All products across all ranges are available to Individuals and Limited Company / LLP Borrowers.

\* Any HMO which would require considerable alteration to sell as a family home or any MUFB which is 'hybrid' (containing a HMO element) classifies as Large HMO/MUFB. Please see Criteria Guide page 5.

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Limited Edition

Term Type	LTV	Rate <sup>1</sup>	Product Fee <sup>2</sup>	ICR	ERC %	Product Code	
	70%	4.26%	3.5%	Highest of 5.50%; <b>or</b> initial pay rate + 2%.	3/2	STD2Y70Ll.012zq1	_
	2.71%   7%     3.16%   6%		STD2Y75Lk.012zq1				
				STD2Y75Lj.012zq1			
		3.64%	5%		3/2	STD2Y75Li.012zq1	
2 Year Fixed	70/	3.72%	5%	Highest of 5.50%; <u>or</u>		STD2Y75LFi.012zq1	FREE VALUATIO
	75%	5.15%	2%	initial pay rate + 2%.		STD2Y75Lc.012zq1	
		5.24%	2%			STD2Y75LFc.012zq1	FREE VALUATIO
		6.11%	0%			STD2Y75Le.012zq1	
	<b>6.19%</b> 0%			STD2Y75LFe.012zq1	FREE VALUATIO		

Available to Individuals and Limited Companies / LLPs.\*

\* For standard property definitions and criteria please see Criteria Guide page 4.

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Limited Edition

Term Type	LTV	Rate <sup>1</sup>	Product Fee <sup>2</sup>	ICR	ERC %	Product Code	
	70%	4.98%	5%	Pay rate	5/5/3/3/3	STD5Y70Li.012zq1	
		4.55%	7%			STD5Y75Lk.012zq1	_
		4.83%	6%			STD5Y75Lj.012zq1	_
		5.03%	% 5%		STD5Y75Li.012zq1	_	
5 Year Fixed		5.08%	5%	Pay rate	5/5/3/3/3	STD5Y75LFi.012zq1	FREE VALUATIO
o fear Fixea	75%	5.38%	3.5%			STD5Y75Ll.012zq1	
		5.67%	2%			STD5Y75Lc.012zq1	_
		5.74%	2%			STD5Y75LFc.012zq1	FREE VALUATIO
		6.25%	0%			STD5Y75Le.012zq1	1
		6.34%	0%			STD5Y75LFe.012zq1	FREE VALUATIO

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 $^{\ast}\,$  For standard property definitions and criteria please see Criteria Guide page 4.

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#### Suitable for properties with up to 6 HMO Bedrooms / MUFB Units.\*

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Term Type	LTV	Rate <sup>1</sup>	Product Fee <sup>2</sup>	ICR	ERC %	Product Code	
		2.75%	7%			SHMO2Y75Lk.012zq1	
		3.18%	6%			SHMO2Y75Lj.012zq1	_
		3.66%	5%			SHMO2Y75Li.012zq1	_
		3.82%	5%			SHMO2Y75LFi.012zq1	FREE VALUATION
2 Year Fixed	75%	4.41%	3.5%	Highest of 5.50%; <u>or</u> initial pay rate + 2%.	3/2	SHMO2Y75Ll.012zq1	
		5.18%	2%			SHMO2Y75Lc.012zq1	_
		5.34%	2%			SHMO2Y75LFc.012zq1	FREE VALUATION
		6.13%	0%			SHMO2Y75Le.012zq1	
		6.30%	0%			SHMO2Y75LFe.012zq1	

\* Any HMO which would require considerable alteration to sell as a family home or any MUFB which is 'hybrid' (containing a HMO element) is classified as 'Large HMO/MUFB'. For HMO/MUFB property definitions and criteria please see Criteria Guide page 5.

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Limited Edition Products



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Term Type	LTV	Rate <sup>1</sup>	Product Fee <sup>2</sup>	ICR	ERC %	Product Code	
	70%	5.04%	5%	Pay rate	5/5/3/3/3	SHMO5Y70Li.012zq1	
		4.69%	7%			SHMO5Y75Lk.012zq1	_
		4.84%	6%	-		SHMO5Y75Lj.012zq1	_
		5.06%	5%	-		SHMO5Y75Li.012zq1	_
Year Fixed	75%	5.19%	5%	Pay rate		SHMO5Y75LFi.012zq1	FRE VALU
		5.79%	2%		5/5/3/3/3	SHMO5Y75Lc.012zq1	
		5.92%	2%			SHMO5Y75LFc.012zq1	FRE VALU
		6.29%	0%			SHMO5Y75Le.012zq1	1
		6.42%	0%			SHMO5Y75LFe.012zq1	

\* Any HMO which would require considerable alteration to sell as a family home or any MUFB which is 'hybrid' (containing a HMO element) is classified as 'Large HMO/MUFB'. For HMO/MUFB property definitions and criteria please see Criteria Guide page 5.

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CHL1

# Standard Buy-to-Let Mortgages

Available to Individuals and Limited Companies / LLPs.\*

Term Type	LTV	Rate <sup>1</sup>	Product Fee <sup>2</sup>	ICR	ERC %	Product Code
		2.35%	7%			STD2Y55Lk.016z1
		3.30%	5%	Highest of 5.50%; <u>or</u>	2 (2	STD2Y55Li.016z1
	55%	4.04%	3.5%	initial pay rate + 2%.	3/2	STD2Y55Ll.016z1
		4.81%	2%			STD2Y55Lc.016z1
	65%	2.49%	7%		3/2	STD2Y65Lk.016z1
		3.45%	5%	Highest of 5.50%; <u>or</u>		STD2Y65Li.016z1
		4.19%	3.5%	initial pay rate + 2%.		STD2Y65Ll.016z1
2 Year Fixed		4.96%	2%			STD2Y65Lc.016z1
	20%	2.61%	7%		3/2	STD2Y70Lk.016z1
		3.57%	5%	– Highest of 5.50%; <u>or</u>		STD2Y70Li.016z1
	70%	4.31%	3.5%	initial pay rate + 2%.		STD2Y70Ll.016z1
		5.08%	2%			STD2Y70Lc.016z1
		3.69%	5%			STD2Y75Li.016z1
	75%	4.43%	3.5%	Highest of 5.50%; <u>or</u> initial pay rate + 2%.	3/2	STD2Y75LI.016z1
		5.20%	2%			STD2Y75Lc.016z1

\* For standard property definitions and criteria please see Criteria Guide page 4.

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# Standard Buy-to-Let Mortgages

Available to Individuals and Limited Companies / LLPs.\*

Term Type	LTV	Rate <sup>1</sup>	Product Fee <sup>2</sup>	ICR	ERC %	Product Code
		4.48%	7%			STD5Y55Lk.016z1
	0/	4.92%	5%			STD5Y55Li.016z1
	55%	5.27%	3.5%	– Pay rate	5/5/3/3/3	STD5Y55Ll.016z1
		5.64%	2%			STD5Y55Lc.016z1
	65%	4.58%	7%	Pay rate	5/5/3/3/3	STD5Y65Lk.016z1
		5.02%	5%			STD5Y65Li.016z1
		5.39%	3.5%			STD5Y65Ll.016z1
		5.74%	2%			STD5Y65Lc.016z
5 Year Fixed	70%	4.67%	7%	- Pay rate		STD5Y70Lk.016z
		5.11%	5%		5/5/3/3/3	STD5Y70Li.016z1
		5.47%	3.5%			STD5Y70Ll.016z1
		5.83%	2%			STD5Y70Lc.016z1
		4.75%	7%			STD5Y75Lk.016z1
	75%	5.16%	5%		F / F / 2 / 2 / 2	STD5Y75Li.016z1
	75%	5.51%	3.5%	- Pay rate	5/5/3/3/3	STD5Y75LI.016z1
		5.87%	2%			STD5Y75Lc.016z

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CHL1

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Small HMO / N	MUFB Buy	y-to-Let	Mortgages

#### Suitable for properties with up to 6 HMO Bedrooms / MUFB Units.\*

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Term Type	LTV	Rate <sup>1</sup>	Product Fee <sup>2</sup>	ICR	ERC %	Product Code
	65%	2.50%	7%	Highest of 5.50%; <i>or</i> initial pay rate + 2%	3/2	SHMO2Y65Lk.016z1
	70%	2.64%	7%	Highest of 5.50%; <b>or</b> initial pay rate + 2%	3/2	SHMO2Y70Lk.016z1
2 Year Fixed		<b>3.7</b> 1%	5%			SHMO2Y75Li.016z1
	75%	4.46%	3.5%	Highest of 5.50%; <b>or</b> initial pay rate + 2%	3/2	SHMO2Y75Ll.016z1
		5.23%	2%			SHMO2Y75Lc.016z1
1. Revert Rate where applicable	· BBR <sup>3</sup> + 1/99% 2 Other f	ees apply. For a full list of fees	see Page 16   3 BBR (Ba	nk of England Base Rate) 4.25% a	t time of publication	

\* Any HMO which would require considerable alteration to sell as a family home or any MUFB which is 'hybrid' (containing a HMO element) is classified as 'Large HMO/MUFB'. For HMO/MUFB property definitions and criteria please see Criteria Guide page 5.

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#### Suitable for properties with up to 6 HMO Bedrooms / MUFB Units.\*

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Buy-to-Let

Term Type	LTV	Rate <sup>1</sup>	Product Fee <sup>2</sup>	ICR	ERC %	Product Code
		4.51%	7%			SHMO5Y55Lk.016
		4.96%	5%	- Pay rate		SHMO5Y55Li.016z
	55%	5.31%	3.5%		5/5/3/3/3	SHMO5Y55LI.0162
		5.68%	2%			SHMO5Y55Lc.016
	65%	4.60%	7%	Pay rate	5/5/3/3/3	SHMO5Y65Lk.016
		5.05%	5%			SHMO5Y65Li.016
		5.42%	3.5%			SHMO5Y65LI.016
		5.78%	2%			SHMO5Y65Lc.016
5 Year Fixed	70%	4.72%	7%	– Pay rate		SHMO5Y70Lk.016
		5.17%	5%		5/5/3/3/3	SHMO5Y70Li.0162
		5.52%	3.5%			SHMO5Y70LI.0162
		5.88%	2%			SHMO5Y70Lc.016
		4.82%	7%			SHMO5Y75Lk.016
		5.19%	5%			SHMO5Y75Li.0162
	75%	5.55%	3.5%	Pay rate	5/5/3/3/3	SHMO5Y75LI.0162
		5.92%	2%			SHMO5Y75Lc.016

\* Any HMO which would require considerable alteration to sell as a family home or any MUFB which is 'hybrid' (containing a HMO element) is classified as 'Large HMO/MUFB'. For HMO/MUFB property definitions and criteria please see Criteria Guide page 5.

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# Standard Buy-to-Let Mortgages

Available to Individuals and Limited Companies / LLPs.\*

Buy-to-Let

Term Type	LTV	Rate <sup>1</sup>	Product Fee <sup>2</sup>	ICR	ERC %	Product Code
		2.89%	7%			STD2Y65Lk.008z2
	65%	3.85%	5%	Highest of 5.50%; <u>or</u> initial pay rate + 2%	3/2	STD2Y65Li.008z2
2 Year Fixed		5.36%	2%			STD2Y65Lc.008z2
	750/	4.09%	5%	Highest of 5.50%; <u>or</u>	2.42	STD2Y75Li.008z2
	75%	5.60%	2%	initial pay rate + 2%	3/2	STD2Y75Lc.008z2
		4.78%	7%	Pay rate	5/5/3/3/3	STD5Y65Lk.008z2
	65%	5.22%	5%			STD5Y65Li.008z2
		5.94%	2%			STD5Y65Lc.008z
5 Year Fixed		5.94% 4.95%	2% 7%			STD5Y65Lc.008z: STD5Y75Lk.008z:
5 Year Fixed	75%			Pay rate	5/5/3/3/3	

\* For standard property definitions and criteria please see Criteria Guide page 4.

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#### Suitable for properties with up to 6 HMO Bedrooms / MUFB Units.\*

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Buy-to-Let

Term Type	LTV	Rate <sup>1</sup>	Product Fee <sup>2</sup>	ICR	ERC %	Product Code
	65%	2.90%	7%	Highest of 5.50%; <i>or</i> initial pay rate + 2%	3/2	SHMO2Y65Lk.008z2
2 Year Fixed	750	4.11%	5%	Highest of 5.50%; <i>or</i>	3/2	SHMO2Y75Li.008z2
	75%	5.63%	2%	initial pay rate + 2%		SHMO2Y75Lc.008z2
	4.80%   65%   5.25%   5.98%   5.02%   75%   5.39%   6.12%	4.80%	7%		5/5/3/3/3	SHMO5Y65Lk.008z2
		5.25%	5%	Pay rate Pay rate		SHMO5Y65Li.008z2
5 Year Fixed		5.98%	2%			SHMO5Y65Lc.008z2
		5.02%	7%			SHMO5Y75Lk.008z2
		5.39%	5%			SHMO5Y75Li.008z2
		2%			SHMO5Y75Lc.008z2	

1. Revert Rate where applicable: BBR<sup>3</sup> + 4.99% | 2. Other fees apply. For a full list of fees see Page 16. | 3. BBR (Bank of England Base Rate) 4.25% at time of publication.

\* Any HMO which would require considerable alteration to sell as a family home or any MUFB which is 'hybrid' (containing a HMO element) is classified as 'Large HMO/MUFB'. For HMO/MUFB property definitions and criteria please see Criteria Guide page 5.

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#### Suitable for properties with up to 10 HMO Bedrooms / MUFB Units.\*

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Buy-to-Let

Term Type	LTV	Rate <sup>1</sup>	Product Fee <sup>2</sup>	ICR	ERC %	Product Code				
2 Year Fixed	70%	4.39%	7%	Highest of 5.50%; <u>or</u> initial pay rate + 2%	3/2	LHMO2Y70Lk.008z2				
		<b>5.37%</b> 5%		LHMO2Y75Li.008z2						
		5.70%	5%		3/2	LHMO2Y75LFi.008z2				
	750	6.12%	3.5%	Highest of 5.50%; <u>or</u>		LHMO2Y75LI.008z2				
	75%	6.90%	2%	initial pay rate + 2%		LHMO2Y75Lc.008z2	_			
		7.25%	2%			LHMO2Y75LFc.008z2				
		8.33%	0%			LHMO2Y75LFe.008z2				
			I							
		6.19%	7%			LHMO5Y75Lk.008z2				
		6.19% 6.63%	7% 5%	_		LHMO5Y75Lk.008z2 LHMO5Y75Li.008z2	_			
							FREE VALUA			
5 Year Fixed	75%	6.63%	5%	Pay rate	5/5/3/3/3	LHMO5Y75Li.008z2	<b>FREE</b> VALUA			
5 Year Fixed	75%	6.63% 6.78%	5% 5%	Pay rate	5/5/3/3/3	LHMO5Y75Li.008z2 LHMO5Y75LFi.008z2	FREE			
5 Year Fixed	75%	6.63% 6.78% 6.98%	5% 5% 3.5%	Pay rate	5/5/3/3/3	LHMO5Y75Li.008z2 LHMO5Y75LFi.008z2 LHMO5Y75LI.008z2	FREE VALUA			

\* Any HMO which would require considerable alteration to sell as a family home or any MUFB which is 'hybrid' (containing a HMO element) is classified as 'Large HMO/MUFB'. Short term lets acceptable. For HMO/MUFB property definitions and criteria please see Criteria Guide page 5.

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CHL 2

### Buy-to-Let

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# Short Term Lets Buy-to-Let Mortgages

Suitable for borrowers who intend to let the property for a short period such as a **holiday let** or **serviced apartment**.\*

Term Type	LTV	Rate <sup>1</sup>	Product Fee <sup>2</sup>	ICR	ERC %	Product Code
	75%	3.89%	5%	Highest of 5.50%; <i>o</i> r initial pay rate + 2%	3/2	SLET2Y75Li.008z2
2 Year Fixed		4.63%	3.5%			SLET2Y75LI.008z2
5 Year Fixed	75%	4.75%	7%	Pay rate	5/5/3/3/3	SLET5Y75Lk.008z2
		5.16%	5%			SLET5Y75Li.008z2
		5.51%	3.5%			SLET5Y75Ll.008z2

1. Revert Rate where applicable: BBR<sup>3</sup> + 4.99% | 2. Other fees apply. For a full list of fees see Page 16. | 3. BBR (Bank of England Base Rate) 4.25% at time of publication.

\* Short Term Lets products are suitable for Standard and Small HMO/MUFB property types only. For short term let properties that would be classified as Large HMO/MUFB please use Large HMO/MUFB products. For HMO/MUFB property definitions and criteria please see Criteria Guide page 5.

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### Criteria at a Glance

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	Standard	HMO / MUFB			
Applicants	<b>Up to 4</b> individual applicants <u>or</u> Limited Company Directors and/or Shareholders <u>or</u> LLP Members. <b>Up to 4</b> Limited Company Guarantors. Guarantors must include all Directors and Shareholders with ≥20% controlling shares. Guarantors must together hold a <b>minimum of 75%</b> or more of the controlling share capital. <b>Up to 4</b> LLP Guarantors which must include all designated members and those members with management rights as detailed in the LLP agreement.				
Experience	At least one applicant must own a residential or BTL property in the UK. Portfolio landlords must have a minimum of 12 months landlord experience.				
Ltd Company / LLP	All products are available to Limited Company and LLP borrowers registered in England & Wales • Property related SPV, trading companies and layered company structures accepted New company incorporations accepted • Deposits from Inter-company/Director/Shareholder/Partner loans accepted A personal guarantee must be provided by all Ltd Co. Directors, Shareholders with ≥20% shareholding, and all designated members and members with management rights of an LLP. CHL 1 acceptable SIC codes: 168100   68209   68200   68201 • CHL 2 acceptable SIC codes: All SIC codes considered.				
Age Limits	Minimum Age: Primary applicant: 21 Secondary applicants: 18 • Maximum Age: 85 at the end of term				
Minimum Income	<b>£20,000</b> combined income per application • Rental income accepted as per SA302				
Minimum Loan	£25,001				
Loan Term	Minimum Term: 5 years • Maximum Term: 30 years				
Maximum LTV*1	75%				
Acceptable Exposure	Blocks of up to 6 units: Maximum 6 units per block • Blocks of 7 to 20 units: Maximum 10 units per block • Blocks of more than 20 units: Highest of 10 units or 20% per block				
Minimum value	<b>£75,000 except for:</b> • Ex-local authority £100,000 • Studio flat £100,000 • Flats above 10 storeys £250,000 • Flats above / adjacent to commercial inside M25 £250,000 (£150,000 elsewhere)	HMO/MUFB Inside M25: £150k HMO Elsewhere: £100k MUFB Elsewhere: £150k (100k up to 65% LTV)			
New builds	Definition: Built or converted within the last 12 months or a property that has never been lived in in its current format. All new build or properties less than 10 years old must hold an adequate warranty				
Shared Houses	Rental Assessment is on a single family unit basis	Rental Assessment is on a room-by-room / unit-by-unit basis			
ICR*3	Basic Rate Tax Payer: 125% • Higher Rate Tax Payer: 140% • Limited Company / LLP: 125%				

\* 1. The total LTV inclusive of fees cannot exceed 80% | \*2. Above/Adjacent to Commercial subject to restrictions, please refer | 3. See Page 7: The Rental Calculation

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### The Rental Calculation

Tax band	ICR
Basic Rate	125%
Ltd Companies / LLP	125%
Higher Rate	140%

Blended ICR: For applications including a combination of Additional Rate/Higher Rate/Basic Rate borrowers, we can apply a Blended ICR to determine loan affordability based upon each borrower's tax status and their individual share of ownership/rent. Please refer to the affordability calculator held on the Documents page of our website to calculate how much your clients can borrow.

	Assessment Rate		
Initial product term less than 5 years	Highest of 5.50%; <u>or</u> the initial pay rate + 2.00%.		
Initial product term less than 5 years* where a historic borrower is looking to remortgage without capital raising	Highest of 5.00%; <u>or</u> the initial pay rate + 1.00%.		
5 year fixed or more	The initial pay rate.		
Historic Borrower: A borrower who owned their BTL property before 6th April 2017			

NOTE: Should a borrower choose a Capital & Interest repayment mortgage then, in addition to the Interest Cover Ratio test above, the gross monthly rental income must be equal to or greater than the monthly payment.

Security Type	Basis of rental income	Basis of Valuation
Single self-contained unit	Single tenancy	Comparable
Shared House	Single tenancy	Comparable
Short-term lets / Serviced Apt.	Single tenancy	Comparable
Holiday Lets	Single tenancy	Comparable
Small HMO (≤6 bedroom)	Tenancy per room	Comparable
Large HMO (>6 bedroom)	Tenancy per room	Investment (vacant possession)
Small MUFB (≤6 units)	Tenancy per unit	Comparable
Large / Hybrid <sup>†</sup> MUFB (>6 units)	Tenancy per unit / per room	Investment (vacant possession)

† For definition of Hybrid MUFB see Criteria Guide, Page 5

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### Additional Fees

Application	Funds Release	Redemption Admin	Reinspection (Standard)	Reinspection (HMO / MUFB)
£150.00	£25.00	£90.00	£150.00	£250.00

### **Property Valuation Fees**

Property Value	Standard	Small HMO / MUFB	Large HMO/MUFB
Up to £100k	£150	£450	£1,250
Up to £150k	£175	£450	£1,250
Up to <b>£200k</b>	£200	£465	£1,250
Up to <b>£250k</b>	£225	£465	£1,300
Up to <b>£300k</b>	£250	£535	£1,350
Up to <b>£350k</b>	£275	£595	£1,425
Up to <b>£400k</b>	£300	£595	£1,425
Up to <b>£450k</b>	£325	£655	£1,500
Up to <b>£500k</b>	£350	£655	£1,500
Up to <b>£600k</b>	£485	£720	£1,600
Up to <b>£700k</b>	£585	£780	£1,750
Up to <b>£800k</b>	£650	£890	£1,900
Up to <b>£900k</b>	£710	£965	£2,025
Up to <b>£1.0m</b>	£825	£1,035	£2,175
Up to <b>£1.5m</b>	£1,225	£1,435	£2,750
Up to <b>£2.0m</b>	£1,625	£1,835	£3,200
>£2.0m	By referral	By referral	By referral

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# Competitive rates. Flexible criteria. **Common sense**.

At CHL Mortgages we take a common sense approach to buy-to-let. That means flexible criteria and experienced people who will consider each case on its own merit, working with you to provide specialist solutions for your landlord clients, at competitive prices.

To discuss a case or for further information get in touch with the CHL Mortgages team

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